

SmartInsight – F&I Bank Average Reserve MTD

Report Stats		Report Filter	
User:	Matt Nowicki	Store:	ABC HONDA
Generated:	09/26/05 12:35:55 PDT	Deal Date:	Between 01/01/2005 and 09/26/2005
		Deal Category:	RETAIL
		Deal Status:	Closed, Final
		Finance Location:	FINANCED

Finance Reserve: Avg

Fin Co Name	NEW - LEASE	NEW - SALE	UNCLASSIFIED - LEASE	UNCLASSIFIED - SALE	USED - SALE	Average
AMERICREDIT FINANCIAL SERVICES		<u>0</u>			<u>212</u>	194
BANK OF AMERICA		<u>393</u>		<u>0</u>	<u>363</u>	366
BANK OF THE WAST		<u>591</u>			<u>577</u>	585
BANK ONE, NA					<u>249</u>	249
BMW	<u>455</u>	<u>527</u>	<u>302</u>		<u>382</u>	440
CAPITAL ONE AUTO FIN.		<u>721</u>			<u>457</u>	589
CASH DEAL		<u>292</u>		<u>0</u>	<u>130</u>	242
CHASE MANHATTAN BANK USA, N.A.					<u>300</u>	300
CITIFINANCIAL AUTO		<u>0</u>			<u>150</u>	100
COASTHILLS FCU					<u>317</u>	317
FIRESIDE BANK (WAS FIRESIDETHRIFT CO)					<u>276</u>	276
GOLDEN ONE CREDIT UNION		<u>124</u>			<u>323</u>	191
HSBC AUTO FINANCE, INC (HAFC-HOUSEHOLD)					<u>949</u>	949
HSBC AUTO FINANCE, INC (HAFC-SUBPRIME)		<u>1,042</u>			<u>734</u>	837
JPMORGAN CHASE BANK, N.A. (PRIME)		<u>1,593</u>			<u>400</u>	533
JPMORGAN CHASE BANK, N.A. (SUBPRIME)					<u>688</u>	688
NISSAN MOTOR ACCEPTANCE CORP	<u>74</u>	<u>336</u>	<u>0</u>		<u>427</u>	217
ONYX ACCEPTANCE CORP.		<u>612</u>			<u>274</u>	347
TRANSOUTH FINANCIAL CORP.					<u>170</u>	170
WELLS FARGO AUTO FINANCE, INC.	<u>371</u>	<u>833</u>			<u>322</u>	385
WELLS FARGO FIN ACCEPT					<u>683</u>	683
WFS FINANCIAL INC.		<u>783</u>			<u>295</u>	352
Average	315	356	252	0	316	328